

Residential Property Market Trends & Reappraisal

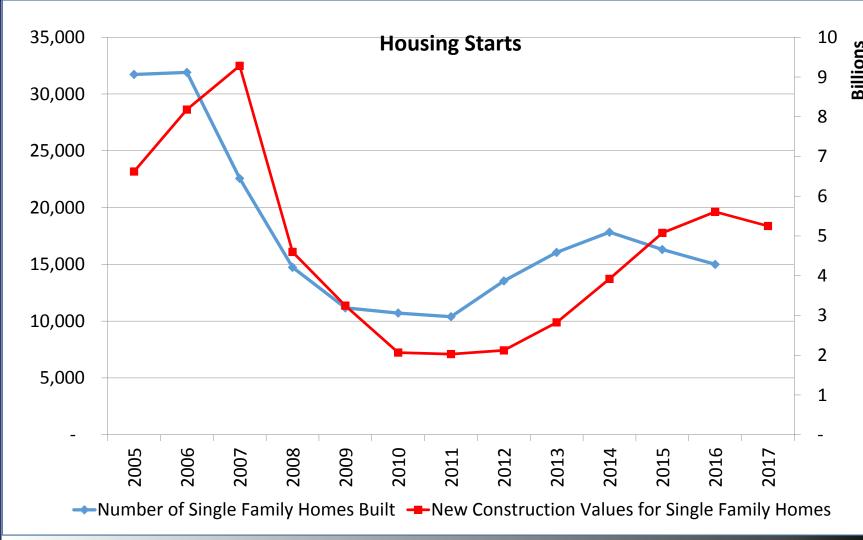
Tax Year 2017



Houston Economy

- Supply of homes improved only slightly over the last year increasing from 3.2 to 3.5 months
- Current inventory of 3.5 months is below equilibrium
 - Below the national average (3.6 months)
- Annual "new starts" below pre-recession levels







Sales Volume

 According to HAR, sales volume for single family residential properties increased 3 percent from 2015 to 2016

• 2016: 76,449 units

• 2015: 74,174 units

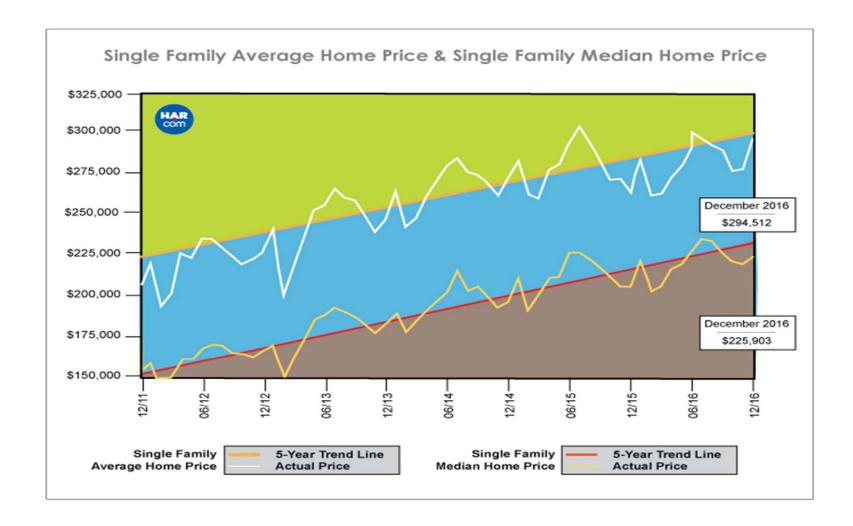
 There were 6 months in 2016 where sales volume increased versus the same month in 2015



Sales Prices

- Average and median sales prices continued to rise
- Average sales price increased 5.1 percent
 - Dec. 2016: \$294,512
 - Dec. 2015: \$280,290
- Median sales price increased 6.5 percent
 - Dec. 2016: \$225,903
 - Dec. 2015: \$212,000







Foreclosures

- Number of foreclosures in Houston continues to fall
 - Demonstrates stability in the market
- HCAD recorded foreclosures:

• 2013: 4,946

• 2014: 2,636

• 2015: 1,882 (4.4 % of residential sales)

• 2016: 1,198 (2.5 % of residential sales)



2017 Single-family Increase, Decrease, No Change (as of March 13)

		Percent of Parcels		
Market Value	Parcels	No Change	Increase	Decrease
Under 80,000	117,541	50.7%	48.2%	1.1%
80,000 - 149,999	283,038	24.9%	74.2%	0.9%
150,000 - 249,999	317,007	31.0%	66.7%	2.3%
250,000 - 499,999	168,408	61.0%	32.2%	6.9%
500,000 - 999,999	44,501	67.9%	26.5%	5.6%
1 million and up	20,378	66.8%	28.4%	4.8%
Tax Year 2017 Total	950,873	39.4%	57.8%	2.7%
Tax Year 201	6	35.4%	62.6%	2.1%



2017 Single-family Percent Change (as of March 13)

		Average Percent of Change		
Market Value	Overall Percent of Change	with New Construction	Reappraisal Only	
Under 80,000	6.0%	6.95%	6.42%	
80,000 - 149,999	8.1%	10.39%	8.55%	
150,000 - 249,999	6.6%	17.72%	6.48%	
250,000 - 499,999	4.1%	18.40%	3.08%	
500,000 - 999,999	3.2%	9.45%	2.55%	
1 million and up	3.7%	6.09%	2.63%	
Total	5.2%	13.69%	6.22%	